



The Family Advantage

Plumbing • Well • Septic Supply

June 13, 2016

Re: Letter of recommendation

To Whom It May Concern,

We are writing an unsolicited letter of recommendation for Arcus Consultants in order to express our tremendous gratitude for their high level of professionalism and service handling a 2015- 2016 project.

In the fall of 2015 VAMAC engaged Arcus to bid out our network as we needed to increase our bandwidth for a new ERP and VoIP installation. VAMAC was concerned about handling the project and additionally engaged their professional staff to help with our large carrier network & phone service cancelation. Wow! The project was a raging success having Arcus as a key partner in the entire process.

Concluding the bid process Arcus presented and reviewed a most thorough report of competing carriers. They dotted every "i" and crossed every "t". They never guessed if they didn't have an answer and ALWAYS followed up on our questions.

John Bull, Senior Partner, Consultant; was an absolute dream project manager! NOTHING ever slipped by. If he said he was going to follow up, check on something, or preform any associated task to move the network installation forward it happened, EVERY TIME. He worked so well to represent our interest at every stage.

Arcus assisted VAMAC through the cancelation process with a large carrier. Communication on actions, return of equipment, and credit's follow up was nothing short of first rate.

VAMAC's entire engagement with Arcus Consultants was well worth the investment. We saved an enormous amount of time and would have never had the same outcomes if it had not been for them and their expertise. We would be happy to be a reference for them at any point in your consideration for use of their services. Please contact myself or Reese Ensign any time for a reference outside of this correspondence.

Regards,

Gary Farrar

Gary Farrar
System and Data Integration Administrator
VAMAC, Inc.